



PP POWER AGENTS



As a new PP Power agent, you receive training from our Sales Manager

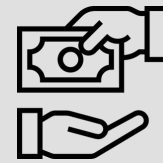


You get a base commission of **USD 40.00** every month*



= USD 4.00

Every new PP Power customer provides you with an one time commission of **USD 4.00** per customer**



x10

For every **10 batteries** you sell you get a bonus of **USD 20.00** (the bonus is paid the day after the 10th battery sale)



You get paid **USD 1.00** for all paying customers in your database*** every month for providing them with battery service (until end of customer contract)



Your base commission incl. *new customer commission* and *customer service* is paid to you on a daily basis through mobile wallet

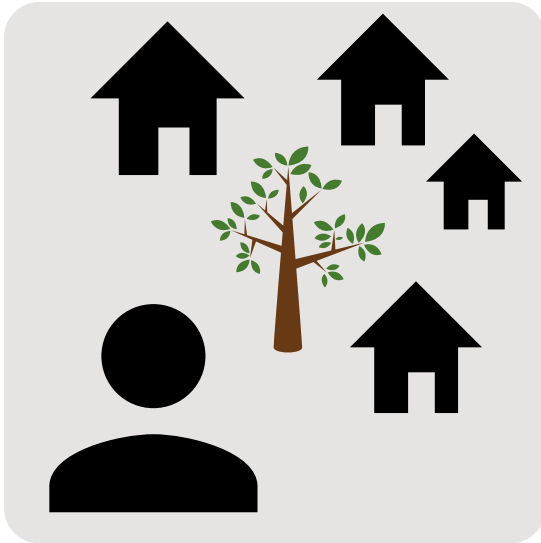
*Incl. cover of transportation. **We expect a min. sale of 10 batteries every month ***max. amount of customers per agent: 240



PP POWER

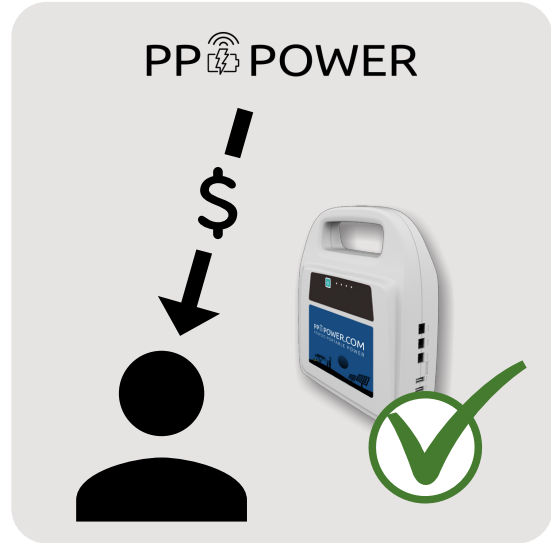
AGENT SALES

1



Each village has **one** local agent.
This agent has a contract with
PP Power

2



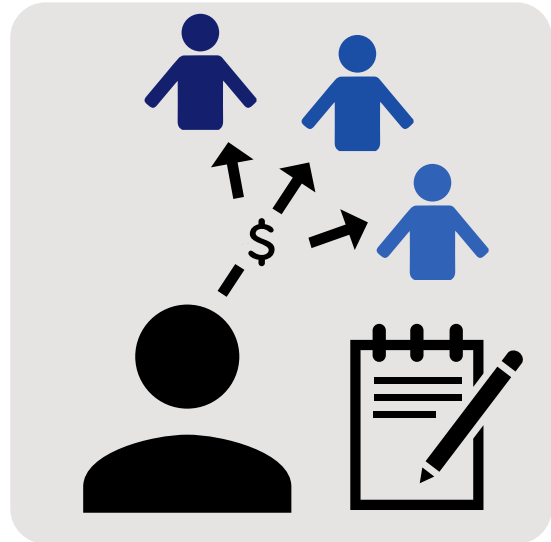
PP Power pays the local agent USD
XX /month + 10% commission on
all payments from customers when
sales goals* are achieved

3



The local agent can hire as many
sales agents as needed in the
village to achieve the sales goals

4



Payment between the local agent
and the sales agents is managed by
the local agent based on their
internal agreement

*Sales goals per village/month = XX sold batteries



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SUSTAINABLE
DEVELOPMENT
GOALS

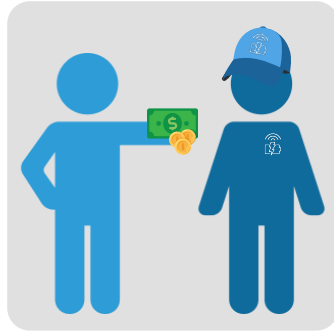
www.pp-power.com | tel. 0 754 260 309 | info@pp-power.com



How to top-up credits on your PP Power battery

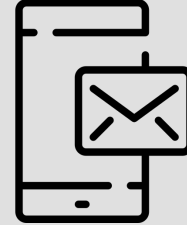


Top-up with M-pesa (paybill no. XXXX) or Airtel Money (no. YYYY). Account no. is listed on the back of your battery.

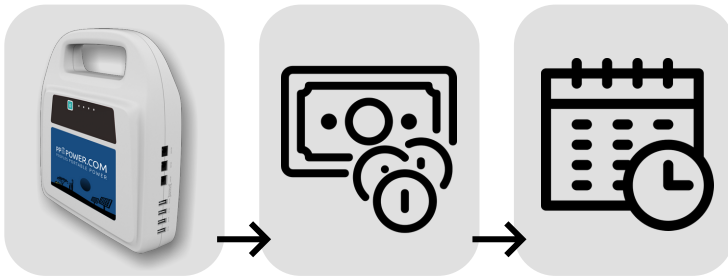


Or pay your agent in cash and ask him/her to top-up your battery for you.

After payment you receive a text about:

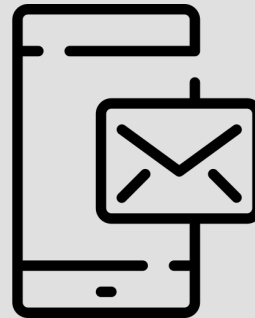


- Amount you have just topped up
- Total amount paid to your ppp account
- How many days you have left to pay
- Time for the next payment



You can top-up your battery with more money than listed in your payment plan and then you will save both days to pay and total amount to pay.

When battery runs out of credits you receive a text about:




1. When your battery will be locked
2. Minimum amount to top-up with

This message will be repeated 3 times with 1 hour in between.



No payment for 24 hours after you get the first text messages means that the battery will lock down. You will get another text message saying that the battery is locked and battery will beep 10 times.

If your battery is locked for +7 days during a month your agent will re-collect the battery and pay you back half the deposit. Later, if you want to have a new battery you have to pay the full deposit again.

 To get battery unlocked you have to pay and connect your battery to electricity (mains or a panel during sun-light) before you can use it in the evening and during the night.





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Charging battery

Input - Solar panel 20-60W or mains 15-20V



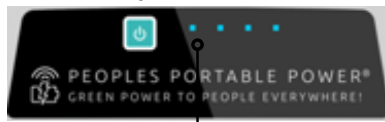
Handle for easy transportation



Turn on/off

On: press button quickly

Off: press button for 5 sec.



LED-lights

4 lights on: full battery

1 light blinking: empty battery

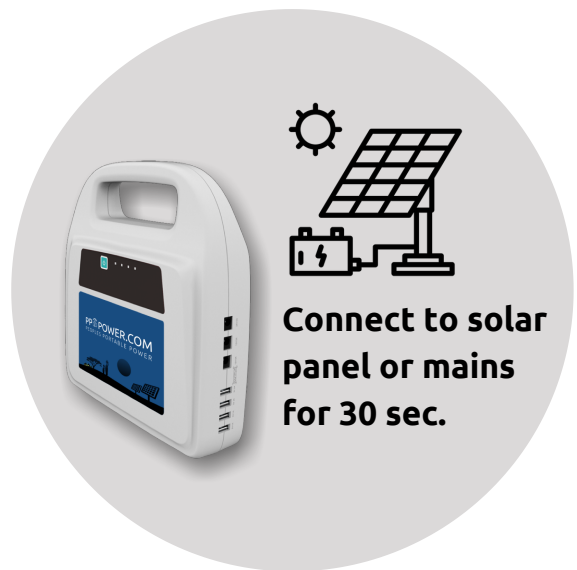


1 x 24V output

2 x 12V output

4 x USB (5V) output

How to reactivate a battery:



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Operating the battery



.....

The battery turns **on** automatically when plugs are inserted (USB, 12V and/or 24V). The battery can not deliver 12V and 24V simultaneous.

.....

The battery turns **off** automatically when no consumption is registered for about 20 sec. e.g. if you switch off the LED bulbs or your phone is fully charged.



If no consumption the battery turns off

.....

If you turn on the bulbs again the battery will **not** turn on again. You have to briefly press the button on the front panel. Then you force the battery to turn on.



.....

You can force turning **off** the battery by pressing the front button for 2 sec.



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This is a brief description for operating the battery:

The battery turns on automatically when plugs are inserted into the outputs (USB, 12V and/or 24V). You can see the state of charge by how many blue indicator lights are on. The battery can not deliver 12V and 24V simultaneous.

The battery turns off automatically when no (or too low – sometimes this occurs with only one bulb on) consumption is registered for about 20 sec. e.g. if you switch off the LED bulbs or your phone is fully charged. The blue indicator lights turn off.

If you then turn on your bulbs again the battery will not turn on again. You have to hit the button on the front panel briefly. In this way you force the battery to turn on.

In the same way you can force turning off the battery by long pressing (2 sec.) the button on the face of the battery.

IMPORTANT IF BATTERY IS LOCKED:

If your battery is de-activated because of defaulting payments (or any other reason) it has to be re-activated when you have paid the outstanding debt.

1. After you have received the payment notice from M-pesa you wait one hour
2. Then you long press the front panel button for 10 sec., until you hear a beeping sound. Then you release the button. To have this to work you have to be in an area with good mobile network coverage.
3. The re-activated the battery has now to be put to charge either by mains or a sun PV panel for approx. 30 sec. Then the battery operates normally again.

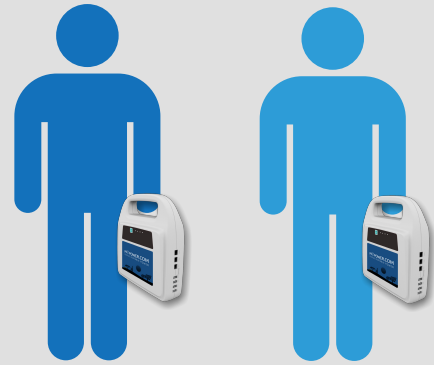


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GET **FREE TV** OR **FREE POWER** WITH PP POWER BATTERY!



You buy PP Power battery



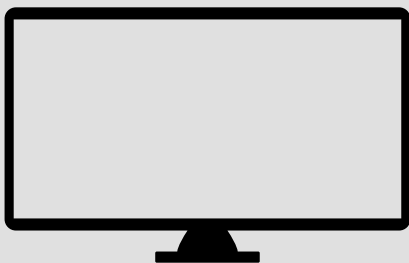
You get another person to buy battery

If you get 10 people to buy battery...



x10

...you get:



Free TV

OR



Free power for 40-60* weeks

*Free power 40 weeks = installment model

Free power 60 weeks = leasing model



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HOW DOES IS WORK:

1



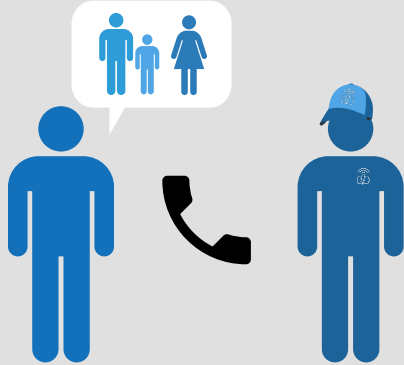
You buy PP Power battery

2



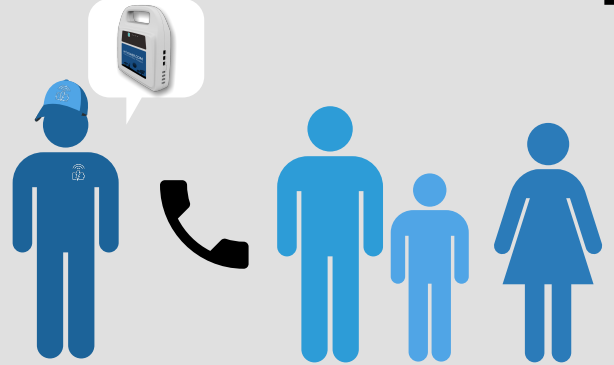
You recommend others to buy battery

3



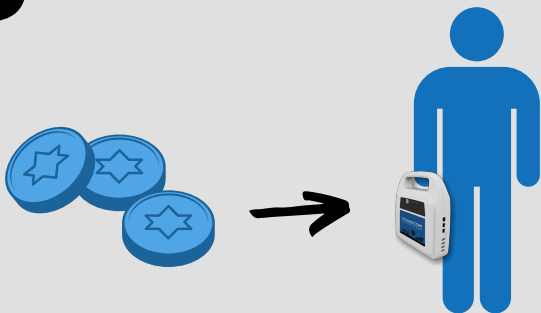
You provide the local PP Power agent with phone numbers of new customers

4



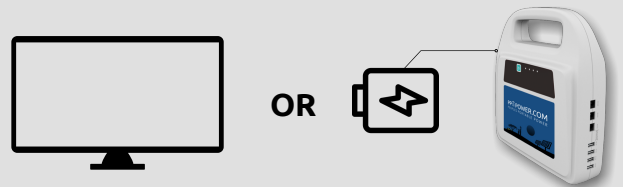
Agent contacts new customers and sell battery to them

5



As soon as a new sale has been done, you get bonuspoints transferred to your PP Power Wallet automatically

6

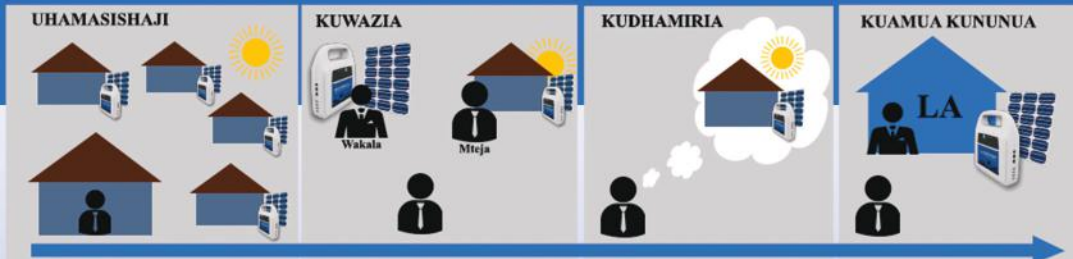


You can use the bonuspoints to get free power* or to save up to get a free TV**

*1 new customer = 4-6 weeks of free power **10 new customers = free TV



UTARATIBU WA KUWA MTEJA



M-PESA Lipia kwa M-Pesa

1. Piga *150*00#
2. Chagua 4. lipa kwa Mpesa
3. Chagua 4. weka namba ya kampuni (Namba ya kampini ni 906060)
4. Weka namba ya kumbukumbu ya malipo (Namba ya betri yako)
5. Weka kiasi
6. Weka namba ya siri
7. Bonyeza moja kuthibitisha

airtel Lipia kwa Airtel money

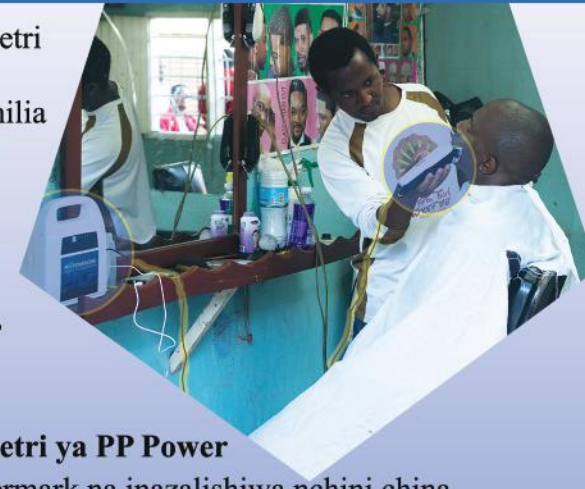
1. Piga *150*60#
2. Chagua 5. lipa bill
3. Chagua 4. weka namba ya kampuni (Namba ya kampini ni 131313)
4. Weka namba ya kumbukumbu ya malipo (Namba ya betri yako)
5. Weka kiasi
6. Ingiza namba ya siri kulipia Peoples Portable Power



Mradi wa PP POWER wa kusambaza betri za umeme kwa kushirikiana na KAKUTE Projects na PG Consulting

Mradi wa PP Power wa kusambaza betri za umeme wa akiba vijijini unalenga kufikisha huduma ya umeme kwa familia ambazo bado hazijaweza kufikiwa na umeme wa REA.

Mradi ni wa majaribio kwa muda wa miaka miwili na utafanyika katika kanda ya kaskazini (mikoa ya Arusha, Kilimanjaro, Manyara na Tanga)



Teknolojia ya betri ya PP Power

- Imebuniwa Dermark na inazalishiwa nchini china.
- Ni betri yenye uwezo mkubwa na ni rahisi kubebeka na kuhamishika
- Ina uwezo wa kutumika kwa siku sita ikiwa imejaa vizuri
- Unaweza kuchaji kwa kutumia umeme wa kawaida au panel (chanzo chochote cha umeme)

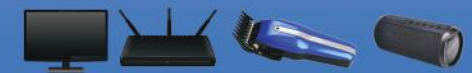
Malengo ya mradi kwa miaka miwili:

- Okuteuwa wadau wa mradi wapatao 20 na wajasiriamali 25 ambao watashirikiana kuutekeleza mradi.
- Okutoa mafunzo kwa wadau hao ili kutambua fursa zilizoko kwenye mradi.
- Okutoa mafunzo ya ujasiriamali kwa wadau ngazi ya kijiji ili waweze kufaidika kukuza biashara zao kupitia teknolojia hii.
- Okusambaza betri kwa gharama nafuu zipatazo 1000 kwa jamii isiyokuwa na umeme ili waweze kuboresha maisha yao na kuboresha mazingira

Uwezo wa Betri

Inauwezo wa kuendesha vifaa mbali mbali: taa 6, kuchaji simu, redio, kinyozi, na TV

Unaweza kuitumia betri kwa fursa za kuingiza kipato kama vile: kuchaji simu, kinyozi, kambi za utalii, vioski, kukodishia wafanyabiashara barabarani



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WASHIRIKI
WA MRADI



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MAJUKUMU YA WAKALA (LA)

- ☆Kuelimisha na kukusanya orodha ya wateja watarajiwa
- ☆Kusambaza betri kulingana na utaratibu na malengo
- ☆Kuelekeza mteja namna ya kuunganisha betri ya PP Power
- ☆Kujua ratiba za mikutano ya kijiji na ya vikundi
- ☆Kutoa taarifa ya mauzo kwa PPP
- ☆Kutoa huduma ya matengenezo kwa wateja
- ☆Kuhudhuria mafunzo ya masoko na mauzo kadiri itakavyohitajika
- ☆Awe na uwezo wa kuuza mitambo 10 kwa mwezi

SIFA ZA WAKALA WA PP POWER

- ☆Afahamu maeneo husika na viongozi wa kijiji
- ☆Awe na lugha nzuri na ya ushawishi kwa wateja
- ☆Awe na uwezo wa kufunga mtambo kwenye nyumba ya mteja
- ☆Awe amepata mafunzo na kuthibitishwa na Kampuni ya PPP
- ☆Awe na simu janja na uwezo wa kuitumia
- ☆Awe na uwezo wa kuweka kumbukumbu za mauzo
- ☆Awe na eneo salama la kuhifadhi bidhaa za PP Power

MAENEYO YANAYOLENGWA

KILIMANJARO: Hai na Same
ARUSHA: Karatu na Arusha
MANYARA: Mbulu na Babati
TANGA: Mkinga na Lushoto

MKATABA WA WAKALA

Mkataba utakuwa kati ya wakala na PP POWER kwa ajili ya kuhakikisha makubaliano ya pande zote mbili yanatimizwa.

Kwa nini Mkataba?

Mkataba utakuwa kama dhamana ya kisheria kati ya wakala na PP Power ili endapo pande moja itakiuka makubaliano kuwepo na hati ya kutetea hoja au kuwajibishana

WATEJA TUNAOWALENGA

- ☆Wateja wetu tunaowalenga ni wenye uwezo na uhitaji wa kumiliki betri za PP Power
- ☆Ambao wanaishi karibu na gridi ya taifa au minigrid.
- ☆Wateja ambao hawajafikiwa na gridi ya taifa
- ☆Wateja wanaohitaji mifumo midogo ya sola
- ☆Wajasiriamali na wafanya biashara ndogo ndogo

HATUA ZA KUWA MTEJA

- ☆Kusoma na kuelewa mkataba wa manunuzi
- ☆Barua ya utambulisho kutoka serikali ya mtaa
- ☆Kitambulisho cha mpiga kura au NIDA au namba ya simu
- ☆Kujaza fomu ya maombi ya kuwa mteja
- ☆Kusaini mkataba na kufanya malipo

MFUMO WA MALIPO

Malipo yote yatafanyika kwa taslimu (cash) kupitia M-Pesa au Airtel money

Malipo Taslimu kwa betri ya PP Power ni Tsh. 850,000.

MAUZO YA BETRI 10 KWA TASLIMU

Aina ya commission	Mauzo	Malipo	Jumla	Commision	Bonus	Jumla ya Commission
Commission	10	850,000*10	8,500,000	850,000 (8,500,000 *10%)	100,000	950,000

Kwa kila mteja atakeyenunua betri ya PP Power kwa kulipa taslimu, endapo akimshawishi mteja atapewa vifaa au kulipwa sawa na thamani ya malipo ya mwezi mmoja

ORODHA YA KAZI ZA KUFANYA KWA WIKI

Wiki XX	Kwanini:	Nani:	Nini:	Lini:	Mhusika:

Ripoti ya wiki

Maelezo mafupi ya mafanikio wiki hii.

Ufuatiliaji wa baadae.

PP POWER Inakupa yafuatayo

- Betri inayobebeka ambayo inaweza kutumika maeneo tofauti tofauti; Kwa biashara ndogo ndogo na / au matumizi ya majumbani kuchaji simu, kunyoa nywele, kuonyesha sinema, kutumika kwenye kiosiki, ...
- Uhakika wa mafundi kufika ndani ya saa 48 kama kuna tatizo la kiufundi limeripotiwa.
- Warranti (dhamana) ya miaka 3 (inaweza kuongezwa zaidi) pia usalama wa kutosha dhidi ya wizi na matumizi mabaya.
- Fursa kwa mteja kujipatia TV bure au mwanga mwezi mzima bure kwa kumshawishi mteja mwingine kununua betri ya PP Power.



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Kwanini ununue Betri ya PP Power?



Betri inabebeka kirahisi



Njia zaidi ya moja za kuchaji betri



Teknolojia bora kutoka Denmark



Huduma baada ya mauzo



Urahisi wa kuongeza matumizi bila kuongeza betri nyingine



Warranti miaka 3



Umiliki



Taa 3 + Nyaya



Tochi yenye redio

“Ukichaji mara moja unatumia chaji siku 4 hadi wiki nzima”

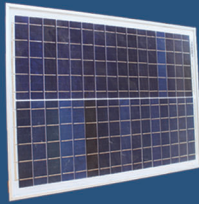


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Vifaa unavyopata unaponunua betri ya PP Power



Betri na chaja



Paneli



Tochi yenye redio



Chaja ya simu (USB)



Extension Cable



Y-cable 2



Taa tatu na nyaya



TV ya inch 24

Bei za Betri ya PP POWER na utaratibu wa malipo

Vifurushi	Malipo Taslimu	Malipo ya awamu				
		Malipo ya awali	Mwaka 1	Miaka 2	Miaka 3	
20W (Paneli 1, Taa 3, Y-cable 2, Extension 1)	700,000	60,000	Malipo ya mwezi	57,500	30,833	21,944
			Jumla ya malipo	750,000	800,000	850,000
40W (Paneli 2, Taa 6, Y-cable 4, Extension 2)	750,000	100,000	Malipo ya mwezi	58,333	31,250	22,222
			Jumla ya malipo	800,000	850,000	900,000
60W (Paneli 3, Taa 6, Y-cable 4, Extension 2, TV 24")	1,050,000	350,000	Malipo ya mwezi	62,500	33,333	23,611
			Jumla ya malipo	1,100,000	1,150,000	1,200,000

Jipatie punguzo la **23,000/=** kwenye betri yako kwa kila mteja utakayemshawishi kununua betri ya PP Power.
Au Pata TV ya inch 24 kwa kushawishi wateja 10 kununua betri ya PP Power



"Malipo yote yanafanyika kupitia M-Pesa au Airtel money"

Wasiliana na mwakilishi wetu wa eneo husika

Jina: _____

No. ya simu 1: _____

2: _____

Tupigie simu: 0688 000 019

info@pp-power.com | www.pp-power.com

PP POWER®
Umeme popote kirahisi